



# The Grubb & Ellis Difference

Our clients have access to one of the most powerful real estate services and investment platforms in the industry.

## Expansive Footprint

Grubb & Ellis has offices in most major markets, and many secondary and tertiary markets, throughout the country, which means that we can help our clients no matter where they have a real estate need.

## Integrated Service Delivery

The company's business lines work together to deliver the most comprehensive real estate solutions. It is this approach that forms the basis for long-term relationships rather than simply one-off transactions.

## Market Intelligence

With a reputation for some of the industry's best research and analyses, Grubb & Ellis is dedicated to delivering timely market knowledge that clients can use to make informed real estate decisions.

## Sophisticated Marketing Approach

When the time comes to sell an asset, our professionals will combine local market expertise, industry data and their years of industry-specific experience to help clients achieve the greatest return on investment.

## Proven Track Record

Grubb & Ellis strives to be the employer of choice in the market, attracting and retaining respected industry experts to its ranks. Clients, too, are loyal - many have been

working with us for more than a decade – a partnership born on trust and sustained by results.

## Commitment to Sustainability

We recognize the importance of treating the environment with care in all that we do. To this end, Grubb & Ellis recommends to its clients sustainable building alternatives, build-out strategies and operations to help them save money and extend their culture in an environmentally responsible manner.

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*We are known for working with clients, not just for them. We partner with clients to create long-term relationships that are built upon a commitment to their business objectives.*

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We measure our success by the service-driven results we provide our clients.

# What we offer

## Real Estate Services

- Property Sales and Leasing
- Lease Administration
- Valuation
- Strategic Consulting
- Account Management
- Transaction Management
- Property & Facility Management
- Project and Construction Management

## Investment Programs\*

- Public Non-Traded Real Estate Investment Trusts
- Private Client Management
- Institutional Investments
- Grubb & Ellis AGA Mutual Funds

## Grubb & Ellis Practice Groups

Our specialty service groups are staffed with professionals who have deep expertise with a particular property type or within a specific industry. This expertise ensures our clients that they are presented the most desirable solutions to their real estate needs.

- Call Centers
- China Practice Group
- Clean Energy
- Corporate Finance
- Cost Segregation
- Data Centers
- Education
- Food & Cold Storage
- Financial Services Asset Management
- Food & Cold Storage
- Global Logistics
- Government Services
- Healthcare
- Hotel, Golf & Leisure
- Institutional Capital Markets
- Institutional Capital Markets: Debt & Equity Finance
- Institutional Capital Markets: Multifamily
- Land
- Law Firms
- Life Sciences
- Major Industrial Properties
- Manufactured Housing & Communities & RV Park Communities
- Office Agency
- Petroleum
- Portfolio Restructure Group, Chapter 11 Consulting
- Private Capital Markets
- Private Capital Markets - Multifamily
- Retail Agency
- Retail Tenant Representation Group
- Self Storage
- Senior Housing
- Technology
- Tenant Advisory Group
- Tenant Advisory Group - Industrial

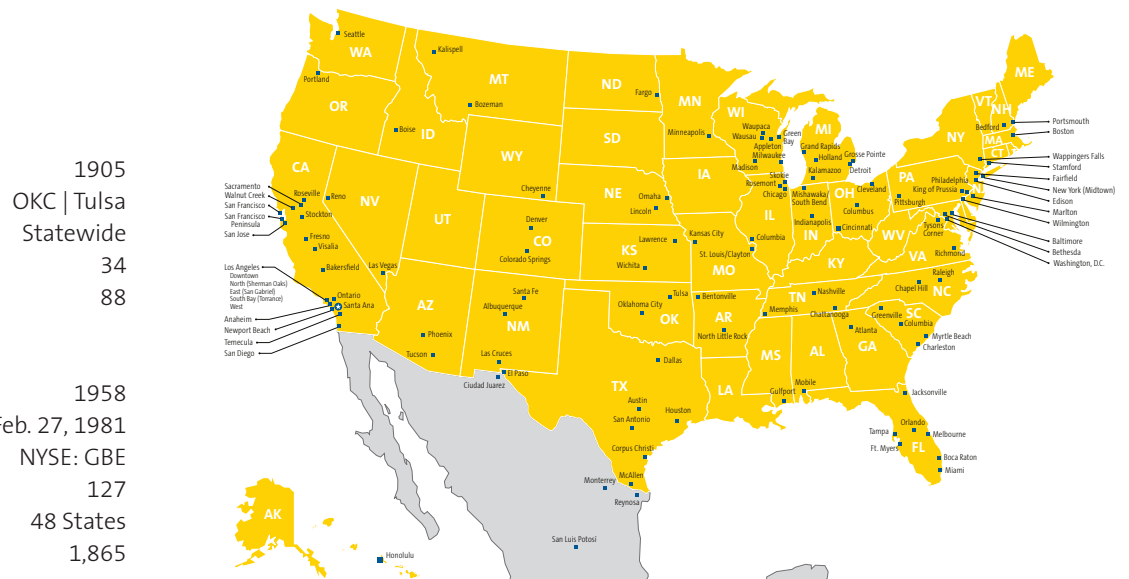
# Statistics

## Grubb & Ellis | Levy Beffort Stats

Founded 1905  
 Offices 88  
 Presence Statewide  
 Transaction Professionals 34  
 Management Professionals 88

## Grubb & Ellis National Stats

Founded 1958  
 Became publicly traded Feb. 27, 1981  
 Stock Symbol NYSE: GBE  
 Total No. of Offices 127  
 Presence 48 States  
 Transaction Professionals 1,865



\* The direct or indirect purchase of real property involves significant risks, including market risks and risks specific to a given property or investment. Investors should consult their own tax advisors and legal counsel. Always remember that each property is unique and past performance is no guarantee of future results. Securities offered through Grubb & Ellis Securities, Inc. member FINRA/SIPC. M:\Marketing Collateral from enet\Brochures and Inserts\inDesign Files\Company\_Profile Folder Modified: March 21, 2011 10:46 AM